

Keynotes

September 2007

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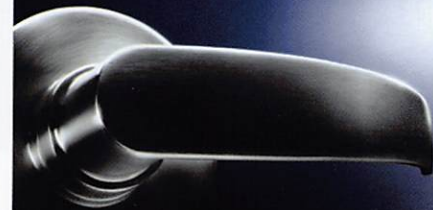


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Dear Members,

The Board and I would like to thank everyone who participated in this years voting. Our response was up, almost double from last year. This is your association and we encourage everyone to participate. You have elected a great bunch of people who I know personally and look forward to working with.

I have had the honor to serve under the last two Presidents, Bill Young, CML CPS and Bob Mock. I appreciate all the guidance they have provided. As you get to know me and read these messages, you will see that most will focus on business aspects. One of my goals is to show that most of you reading this are business owners not just locksmiths. We all love this industry but must realize that we are running businesses.



This year's convention in Charlotte had many more business classes than ever before offered. Most were well attended. I hope to inspire more of you to take these classes so that we can all grow together. Jack Sims was our Keynote Speaker at the membership meeting on Friday morning. He spoke about marketing our business. The presentation that was video recorded that morning can be viewed the www.aloa.org website.

Every month I will end my message with a request from you, our members. If you have a suggestion that you think will make ALOA better and stronger, please email them to me at president@aloea.org or mail to PO Box 17944 Tampa FL 33682-7944. Please be sure to include your name and member number, if you have one. I will not respond except to acknowledge that I have received your suggestion (if by email). I will present your letter to the board at the next meeting. Please make sure to read the minutes of the meeting to find out the outcome of your suggestion.

I have enjoyed the last four years as a board member of this great organization and look forward to my term as your President.

Thanks for you confidence in me to lead ALOA,

Ken Kupferman, CML CPS



Photos courtesy of Lynda Kupferman and Larry Patton of Wizard Safe and Lock, Clearwater, FL.

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CRIME PREVENTION & ALOA 2007 RECAP!

10 Troubleshooting Digital Locks - The CSS Way

Find out what the Six Points of CSS Service Troubleshooting are and how they can help you.

by Patrick Bales, CSS Service Department

14 ALOA 2007 Recap

Greg Perry recaps this year's successful 2007 ALOA Convention & Expo held in Charlotte, NC.

by Greg Perry, CML, CPS

18 Dugmore Dungan's School Security Solutions

In a school crisis situation time is critical and exposure to a threat needs to be avoided at all costs. Read on to find out the 3 main levels of school security.

20 Scammers Discover "Land of the Free"

Find out how the locksmith industry is giving a new meaning to the phrase "Land Of The Free".

by Jason Gage

22 Three New Schlage® Commercial Products

Read about the 3 new Schlage® products launched by Ingersoll Rand Security Technologies at the 2007 ALOA Security Expo.

28 You Want What Locked?

Find out exactly what Greg Perry's customer wanted locked and what it took for the job to get done.

by Greg Perry, CML, CPS

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Additional contact information for the ALOA Board is available on the ALOA website—www.aloa.org or by contacting the ALOA office at 3500 Easy Street; Dallas, TX 75247; (800)532-2562; FAX (214)819-9736; e-mail aloe@aloe.org.

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Mission Statement: The Associated Locksmiths of America, Inc. is dedicated to enhancing the professionalism, education and ethics among locksmiths and those in related sectors of the physical security industry. With approximately 8,000 members in the United States, Canada and the free-world, ALOA is poised to help members obtain the knowledge, the strength, and the confidence to perform their role in the physical security field with pride and dignity. But it is only through active involvement and participation that ALOA can fully achieve its potential—and can help members to achieve theirs.

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	9/21-23	ALNM Convention Farmington, NM Best Western Inn www.alnm.us	9/24-26	ASIS Industry Tradeshow Las Vegas, NV Las Vegas Convention Center www.asisonline.org		
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	10/20	VLA Meeting & Class • Charlottesville, VA Contact: Elliot Paul Conner va_locksmith@verizon.net	10/23-26	IFMA Industry Tradeshow New Orleans, LA New Orleans Convention Center www.ifma.org	10/13-20	DHI 32nd Annual Conference & Expo Nashville, TN Gaylord Opryland Hotel www.dhi.org/annual
				10/25-28	GPLA Industry Tradeshow Cherry Hill, NJ Clarion Hotel & Conference Center www.gpla.org	

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September 14-15, 2007	Minneapolis, MN • Doyle Security Show For a complete listing contact: Kristina Larsen • 612-521-6226 • www.doylesecurity.com
September 15, 2007	Roseville, MI • Locksmiths Security Association Intermediate Auto Lock Servicing w/L03 PRP Marc A. Dearing, CRL • 810-244-4038/mkdearing@comcast.net
September 19-21, 2007	Sturbridge, MA • Yankee Security Convention For a complete listing contact: Stephen McKinney 800-209-8266 • www.yankeesecurity.org
September 21-23, 2007	Farmington, NM • Association Locksmiths of New Mexico For a complete listing contact: Wayne Wilkins, CRL 505-632-6641 • clasicrez@yahoo.com
September 29, 2007	Colorado Springs, CO • CSCLA • www.csccla.org Motorcycle Locksmithing w/L22 PRPP Phillip Poindexter • 719-269-4109 Phillip.Poindexter@doc.state.co.us
October 8-13, 2007	Appleton, WI • Fox Valley Technical College www.ftvc.edu/security-crimeprevention 6-Day Basic Locksmithing Course Jerry Antoon • 800-735-3882x2482 • antoon@ftvc.edu
October 9-12, 2007	Portland, OR • Pacific Security Conference • www.pla-pro.org For a complete listing contact: Keith Whiting 360-601-5656 • kwinwa@yahoo.com
October 12 & 13, 2007	Kansas City, MO • Missouri-Kansas Locksmith Association Advanced Automotive Lock Service Transponders the Complete Story Bob Turner • 816-525-5522
October 20, 2007	Omaha, NE • Nebraska Chapter of ALOA Keyless Mechanical Lock Service w/L20 PRP Elmer Howard • 402-676-8973 • safeman@cox.net
November 3 & 4, 2007	Connecticut • Nutmeg Locksmith Trade Association Defense Against Methods of Entry Safe Lock Servicing for Locksmiths Bill Brooks, RL • 203-269-7643
November 7, 2007	Baltimore, MD • Clark Security Products Safe Lock Servicing, Transponder Servicing Joan Emrick • 858-974-6737 www.clarksecurity.com/Events.aspx?event=Easternre
November 8-10, 2007	Dallas, TX • ALOA Training Center • www.aloa.org Three Day Professional Lock Hardware Installer ALOA Education • 800-532-2562x104 • education@aloea.org
November 16-18, 2007	Fi. Wayne, IN • Northern Indiana Chapter of ALOA PRP Exam, Domestic Auto w/L03 PRP, Foreign Auto w/L04 PRP Jeremy Rodocker, CML, CPS • 260-459-1500 rodockers@hotmail.com
December 3-8, 2007	Dallas, TX • ALOA Training Center • www.aloea.org ALOA Education • 800-532-2562x104 • education@aloea.org

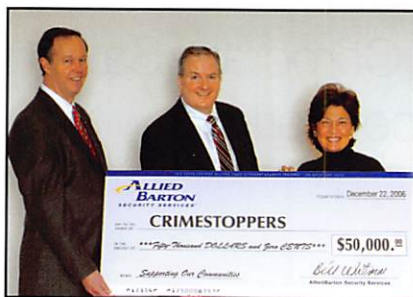
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9/14/07	Friday 8:00am • Dallas, TX • ALOA Certification ALOA Training Center • education@aloea.org 800-532-2562x104
9/16/07	Sunday 8:00am • Anaheim, CA • Joan Emrick Clark Security Products • joan.emrick@clarksecurity.com 858-974-6737
9/22/07	Saturday 9:00am • Sturbridge, MA • Steve McKinney Yankee Security Convention • info@yankeesecurity.org 800-209-8266
9/23/07	Sunday 10:00am • Farmington, NM • 505-632-6641 Association Locksmiths of New Mexico Wayne Wilkins, CRL • classicrez@yahoo.com
9/23/07	Sunday 1:00pm • Muskego, WI • John Soderland, CML, CMST prolock@aol.com • 858-974-6737
9/29/07	Saturday 4:30pm • Toronto, ON • John Malo Jovan Distributors, Inc. • lmalo@jovanlock.com 416-288-6306
10/5/07	Friday 8:00am • Dallas, TX • ALOA Certification ALOA Training Center • education@aloea.org 800-532-2562x104
10/6/07	Saturday 9:00am • Pueblo West, CO • Mike Middick Central & Southern Colorado Locksmiths Association capkeyman@bresnan.com • 719-275-7787
10/7/07	Sunday 8:00am • Syracuse, NY • Ron Smith, CPL, CJIL Central New York Locksmiths Assn. • advsl@imcnet.net 315-782-0912
10/12/07	Friday 6:00pm • Portland, OR • Jim French Pacific Security Conference • frencej@yahoo.com 503-235-4000
10/14/07	Sunday 8:00am • Orlando, FL • James Barnhardt, RL SERLAC • questions07@serlac.com • 800-845-5294
10/20/07	Saturday 6:00pm • Charlottesville, VA • Elliot Paul Conner, CML Virginia Locksmiths Assn. • 703-440-8326 va_locksmith@verizon.net
10/28/07	Sunday 8:00am • Cherry Hill, NJ • Robert Shuettrumpf, CRL, CJIL Greater Philadelphia Locksmiths Assn. • 856-486-9280
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11/11/07	Sunday 8:00am • Baltimore, MD • Joan Emrick Clark Security Products • joan.emrick@clarksecurity.com 858-974-6737
11/16/07	Friday 3:30pm • Fort Wayne, IN • Jeremy Rodocker, CML, CPS Northern Indiana Chapter of ALOA • rodockers@hotmail.com 260-459-1500

Contact the ALOA Education Department for a list of classes and training offered in-house.



Allied Barton Security Services Donates \$50,000.00 to Crime Stoppers



AlliedBarton Security Services' Lawrence Loesch, Vice President/General Manager and Daniel J. Gallagher, President, Western Region were photographed making the company's annual

\$50,000 donation to Pamela Delaney, President and Chief Executive Officer of the NYC Police Foundation on behalf of Crime Stoppers last week. AlliedBarton Security Services, www.AlliedBarton.com, the largest American owned and managed security services firm, actively supports the Crime Stoppers Program of the New York City Police Department. This year marks AlliedBarton's second installment of \$50,000 on their total three-year pledge of \$150,000. The Crime Stoppers Unit www.nycpolicefoundation.org/crimestoppers.asp operates a hotline that allows anyone with important information about a violent crime in New York to provide information anonymously. "Crime Stoppers is one of the best examples of a successful public-private partnership," said Lawrence Loesch, Vice President/ General Manager of AlliedBarton Security Services New York City region. "With the public's help, it has solved over 4,300 violent crimes including some of the city's most violent and high-profile cases. Our streets are safer today because of the men and women of the NYPD and its leadership. AlliedBarton is honored to contribute to this important program and we encourage other New York City corporations to contribute to this noble and highly effective organization."

ALOA Remembers George Hall, CML



ALOA has learned of the passing of George Raymond Rathbun Hall, CML, 3/28/49- 6/29/07 who died as a result of an automobile accident. George, a lifelong resident of St. Paul, Minnesota, was a 34 year member of ALOA, an ALOA ACE Instructor and a former ASIS and DHI member. George was a pioneer at a very young age in the Minnesota Locksmith Guild which became the Minnesota Chapter of ALOA. He is survived by his sister, brother, his loving wife Paula, four children and two grandchildren.

NASTF Marks First Anniversary of Incorporation

As the National Automotive Service Task Force enters its second year as a formal organization, it is a good time to review positive accomplishments as well as look to the future. Although NASTF has existed through the efforts of many hard-working volunteers for many years, last summer marked the beginning of the newly formed 501(c)-6 organization. In addition to continuing its five+-year history of facilitating communication between independent repair facilities and original equipment manufacturers upon identification of a gap in availability of information, NASTF is highlighting several accomplishments during the past year:

- Ongoing work on the Secure Data Release Model (SDRM), which will give appropriately qualified and registered technicians and locksmiths a means of accessing key codes and other types of security data and service support systems
- Establishment of a Collision Repair Committee to address those issues unique to the collision industry
- Launch of a redesigned website incorporating a new logo, a new color scheme, and other improvements



You Ought to be in Pictures!

Visit www.aloa.org/pics for more images from the 2007 ALOA Convention and Security Expo.

Troubleshooting Digital Locks – The CSS Way

By Patrick Bales, CSS Service Department



With over 142,000 phone calls for help received last year alone, it's not hard to see that the service representatives at Corporate Safe Specialists get a lot of practice working with digital locks.

The CSS take on the average service call is this: an average small retail store can do \$10,000 worth of sales daily. When a manager tries to fix his or her own problem, then in only 30 minutes, they've wasted over \$400 poking at the safe's keypad. Changing the practice of "blind poking" to a guided proper troubleshooting session can help get them back to their business and back to their day.

CSS service representatives resolve most digital lock problems over the phone by checking the Six Points of CSS Troubleshooting, which address most issues with digital keypads. CSS Service would like to share their tools of the trade with locksmiths.

1. Power – Not all power problems result in a dead keypad. If a keypad makes odd noises or doesn't respond, or if the battery is more than 1–2 weeks old, the battery may be running low on power. Change the battery to a new, name-brand alkaline. Power issues also may involve broken cables or wires, failure to make sufficient contact with the battery posts, or a battery that was inserted backward. More serious cases may find a severed lock cable.

2. Lockout – This is also called "Penalty mode" by some. When a safe user has entered an incorrect combination several times in succession, the keypad will enter Lockout mode, and while this is in effect the keypad cannot be used.

A locked-out keypad will resume its normal functioning in about 10 minutes if no one touches the buttons or attempts to remove the batteries during that time. The only way to get a keypad out of Lockout mode is to leave it alone.

3. Correct Usage – Is the customer entering the combination correctly? Are they hitting extra keys when entering the combination? Are they entering their ZIP Code or bank PIN instead of the combination? Is the keypad set on a timelock that prevents access to the safe? Or does it require a key to be turned at the same the combination is entered?

4. Reset Code – Call CSS Service to check availability of a reset code. This code can cause the digital keypad to revert to its factory default settings.

Authenticated Access

NEXT LEVEL OF SECURITY AND ACCESS CONTROL

- Authenticated access – Only those with registered fingerprints can access safe
- Active Capacitive Technology – Reliable and only a live finger will open lock
- Backlit LCD – Signals when lock is open, easy to enroll and delete fingerprints
- Top-mounted fingerprint reader – Easy access
- Multiple user codes – Up to eight pass codes per lock
- Easy retrofit – Fits in the same space as most existing locks
- 24/7/365 live technical support – support when needed



Biometric Locks for Increased Security

With biometric locks you no longer need to worry about losing, forgetting or sharing the combination or PIN to your safe. Increase security with positive identification for safe access by combining a users fingerprint with a pin number. Your finger is your code and only those whose fingerprint has been registered can open the lock. Cash losses and internal theft are an unfortunate reality and since 1988 CSS has been helping to make retail and restaurant establishments more secure.



TO MOVE AHEAD

To purchase a safe with a biometric lock, or upgrade your existing lock, please contact a CSS representative today at **(800) 342-3033 x200**.

To learn more about Corporate Safe Specialists' full range of biometric safes, products, services and cash management solutions, please visit www.corporatesafe.com.



5. End Pressure – When pressure is applied to the end or side of the lock bolt, it can prevent the bolt from retracting properly.

To relieve end pressure, wiggle or shake the safe handle back and forth, then return the handle to its normal, locked position and try again. To relieve pressure from the other direction, push on the safe door as though trying to push it shut. While applying this pressure, enter the combination again and try to unlock the door.

6. Failed Lock – Rough use can cause digital keypads to break down before the end of their expected life cycle. Frequency of use, environmental conditions, and exposure to water (the restaurant environment can be prone to this) can all contribute toward an early breakdown. Look at the safe's surrounding for clues.

A good store manager will always try to save time and money for the store. However, using a safe keypad that's long past its recommended service date is not a sure way to save either time or money. It's in the customer's best interest to replace the lock before it fails. When the keypad finally breaks down for good, it will require the safe to be professionally opened – at a much greater expense, of course, than simply replacing the lock.

The Six Points of CSS Service Troubleshooting are easily remembered with the phrase “Please Let Charlie Run Even Faster”: Power – Lockout – Correct Usage – Reset Code – End Pressure – Failed Lock. Rule out each of these areas in your troubleshooting, and you will isolate the problem. ☞

“Please Let Charlie Run Even Faster”:

Power – Lockout – Correct Usage – Reset Code – End Pressure – Failed Lock. Rule out each of these areas in your troubleshooting, and you will isolate the problem.

Punch SARGENT blanks to factory specifications.

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Pavement Maintenance**

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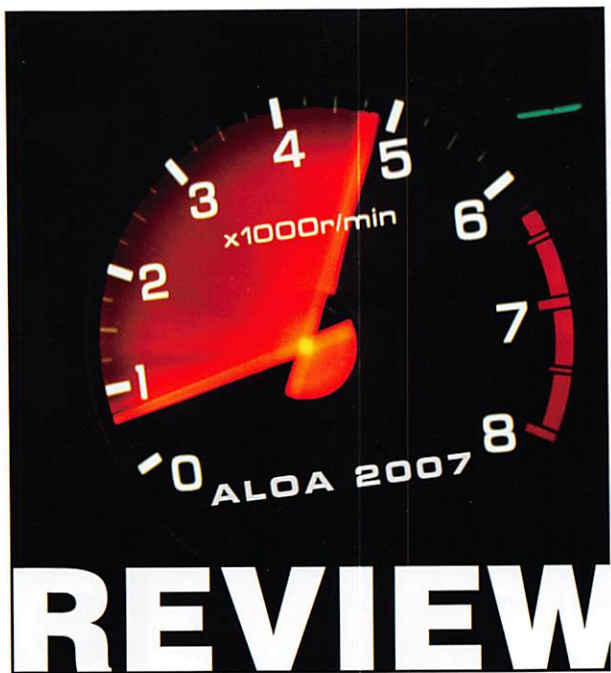
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www.symbiot.biz**

SYMBIOT™





By Greg Perry, CML, CPS

The successful ALOA Convention and Security Expo was held in Charlotte, NC. Let's take a look at this convention and learn how it comes together.

The planning for a convention begins years in advance by choosing the location and signing contracts. The work begins in earnest before the prior year's convention ends when exhibitors are asked to sign up for the next year. Instructors are reminded to return their call for presentations and sign up to instruct the following year. Even next year's host city sends a representative to the convention.

Several months in advance of the convention the education department checks with all the instructors to request any handouts and material lists. If necessary, instructors are asked to ship equipment and supplies to Dallas for ALOA to send them to the convention site in one of the two semi-truck trailers used to haul materials to the convention site. Once at the convention site, the logistics fun begins. Just imagine trying to move your office and lock shop to another part of the country for two weeks each year! Materials are unloaded into the education office and staged for the different classes. Each night, several employees and volunteers move pallets of materials between the classrooms, education office, and trailers. During the day, scores of people register attendees, directing them to appropriate rooms and making sure things run smoothly. The ALOA convention is often a family affair as members and staffers bring extra help and extra hands from home to volunteer. The volunteers run lunch chits, class roosters and fulfill many other tasks. Others help in the Education Office moving materials. Breaks and lunches are staffed and photographers take pictures for the Daily newsletter. Speaking of the Daily, have you ever wondered how it is published? While attendees are enjoying a late dinner or sleeping, the day's events and photos are compiled, a layout is completed before the Daily goes to press at a local all-night print shop and is then returned for folding. It magically appears bright and early the next morning for delivery to the break areas.

This year, Charlotte, North Carolina hosted a fantastic education conference and convention! The students experienced over 11,000 classroom hours from some of the best instructors available in over 120 classes. The convention hosted over 180 exhibitors introducing new products and giving us a great reminder of some of the old standards.

Charlotte is a beautiful southern town. The convention center is on the south end of a downtown area that offered many different restaurants and museums. The area offered lots for families as well as adults. Daytona Beach, Florida may be the headquarters for NASCAR, but Charlotte, North Carolina is the heart of NASCAR. Lowe's Motor Speedway is nearby in Concord and most of the drivers and teams call the area around Charlotte home. The Saturday night dinner banquet was held at the Speedway. This was a great location for a banquet. The Speedway offered a number of simulators that were kept busy all night. It's not often you get to feel what it's like to sit behind the wheel of a racecar.

The convention week itself began on Sunday with two very fitting classes, "Fundamentals of Locksmithing" for those just starting their career and "Instructor Training" for those reaching out to become mentors. Hopefully, in another 5 to 10 years, the students in this year's "Fundamentals of Locksmithing" class will be back to take the "Instructors Training" class! The "Instructors Training" class is a lot of fun and provides you with insights usable beyond the classroom.

The week continued with classes on all forms of locksmithing from "Aluminum Storefront Door Servicing", "Automotive, Combination Lock Servicing and Manipulation", "Basic Electricity" and "Electronic Access Control" classes to "Forensic Locksmithing and Masterkeying". Fellow members and factory trainers taught these classes. Some of these instructors have been teaching for years. Others are new and up and coming. Be sure and thank them next time you meet one of them.

Eleven scholarship recipients were hosted at the convention this year. These students benefit greatly from the education provided. Some are at the beginning of their career. Others have many years under their belt and the classes extend their skill level.

Every year, a golf tournament is held during the convention to benefit the ALOA Scholarship Foundation. This year a check for \$13,000 was presented to the ALOA Scholarship Foundation president Gordon Racine by Tom Demont of ASSA, on behalf of ASSA, Medeco, and Arrow. The prize sponsors were ASSA (shirts and hole in one prizes), Stattec (Golf Balls), AMSEC (Hats), and Lucky Line (Bag tags).

There were 57 participants. Mark Hokanson won the Men's division and Jill Trego won the Women's division. The tournament was held at the Arnold Palmer-designed golf course at Birkdale in Huntersville, NC, voted the best new course in the state. Each year, many more scholarships are given out for ALOA members to attend local and national convention classes.

The results of the ALOA board elections were announced at the membership meeting. Congratulations to Ken Kupferman, CML, CPS, our new President; Directors, Guy Spinello, RL, Bill Smith, RL, Greg Parks, CRL, Gordon Racine, CML, Tom Gillingham, CML, CPS, and Steve Myslik, CRL, and lastly to Bob Mock our newest Trustee and most recent Past President. Bob indicated how much fun and how fast the past two years have elapsed. He truly enjoyed being



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able to represent us at the many different conventions around not just the country but the world.

The show started on Friday afternoon with close to 200 exhibitors. Locksmiths from all over the country saw some of the newest products and some old standbys. This was a great opportunity to speak



Lee Rink
New Hill, NC

Barry Gelfand
Bronx, NY

John Roman
Wilmington, MA

Mike Bronzell
Oaklawn, IL

Justin Boots Winners!

not just with salespeople but, in many cases, the engineers who design the products we use on a daily basis. Several factories introduced new products. Schlage has a new B500 series deadbolt that will replace the BC160 and a new version of Primus called Primus XP with a patent extending to 2024. A new deadbolt strike from Sure-Strike is now available. It has a cool feature with pins that are pushed in by the bolt making it self adjusting. If the deadbolt is not fully extended, it pushes the bolt back, ensuring a properly locked bolt. Framon has a new digital readout version of their model 2 machine. It is designed to allow the use of cams for preset depths and spaces making this a very versatile machine. Need an under door tool? The Ben-Jim tool company has three versions, one for levers, one for exit devices, and a cool one for knobs. All of the wholesalers had large crowds around their booths and offered great buying opportunities. A show favorite were the new key blank references from Ilco, Strattec and others.

The ALOA staff and dedicated volunteers deserve a huge "thank you" and round of applause for putting this all together. Next year should prove to be one of the best conventions ever. Not only is Dallas a great location it's also our association's hometown. You'll now be able to appreciate some of what goes on behind the scenes and appreciate all the ALOA employees, volunteers, and instructors do who provide you with a great education and convention.

See what you missed online!

Pictures: www.aloa.org

Virtual Show: <http://aloa2007.tradeshowsdemand.com/>

NUMBERS

Instructors:

46 Full day
40 Seminar & Workshop

Classes:

72 Full-day classes (8 hours each)
7 Evening Seminars (2 hours each)
40 Workshops (3 hours each)

Student Attendees:

Sunday	39
Monday	267
Tuesday	294
full day	
Tuesday	158
evening seminars	
Wednesday	308
full day	
Wednesday	181
evening seminars	
Thursday	318
Friday	140
(PRP/STPRP exam)	
Saturday	323
Sunday	206

Instructor-led
classroom hours:
710 hours

Student class
hours:
12,633 hours

Certification:
234 after-class PRP
140 full PRP/STPRP

Scholarship:
There were 10
ALOA2007 Scholarship
Recipients in addition to
3 that were awarded to
SAVTA, ATC and Col-
orado earlier
in the year.

Exhibitors:
196 booths with 1401
booth personnel

Banquet

Attendees:
380

Awards:

President's Award
David O'Toole
ACE Award
Harry L. Sher, CML,
CPS
Presidential Service
Plaque
Bob Mock

Board Member Appreci-
ation plaques
Julie McCluney, CRL
John J. Greenan, CML,
CPS

NASTF
Mark Saxonberg
Dave Lanspeary

Attendees:
1555 Attendees
431 Guests

International Attendees:

Aruba	1
Australia	4
Bahamas	4
Belgium	1
Bermuda	3
Canada	35
China	1
Colombia	1
Denmark	1
Egypt	4
Guam	1
Hungary	1
Ireland	1
Israel	3
Jamaica, WI	1
Japan	5
Korea	2
Mexico	8
New Zealand	3
Seoul Korea	4
Singapore	6
Spain	1
Sweden	1
United Kingdom	7
Venezuela	7



NETWORKING



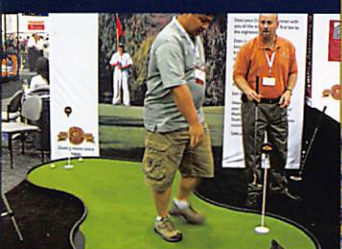
CLASSES



EXPO



MEET VENDORS



CONTESTS

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Texas!

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Strap on your cowboy boots!

In 2008, we are celebrating the 52nd annual ALOA Convention and Expo in **Dallas, Texas**. ALOA 2008 offers plenty of exciting classes and seminars that will educate and expose you to some of the best security-related technology the industry has to offer.

Having built an international reputation among locksmiths as a powerful resource to explore industry alliances, **ALOA 2008** is the ideal place to learn, network or showcase your business on the show floor.

PLUS...MORE FUN!!

- ★ Kick-Off Party
- ★ ALOA Golf Tournament
- ★ Tour
- ★ Banquet
- ★ Networking

For more information about Dallas, Texas please visit:
www.dallascvb.com/visitors



★
For more information, visit us on the web at www.aloa.org, or call us toll free at 800.532.2562 ext.218



- ★ **Strap on Your Cowboy Boots!** Send complete information along with registration forms and a class description list.
- ★ Please send information regarding ALOA membership.

Name _____				
Company _____				
Address _____		City _____	State _____	Zip _____
Phone _____		Fax _____	Email _____	



SCHOOL SECURITY SOLUTIONS



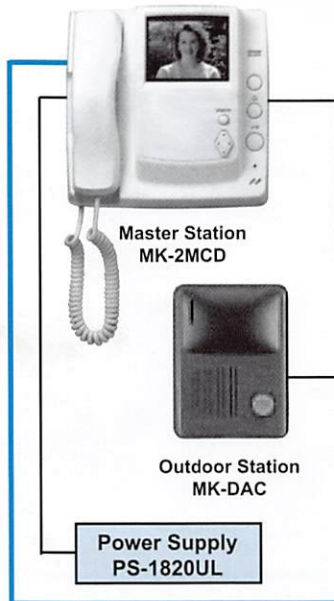
In a school crisis situation, time is critical and exposure to a threat needs to be avoided at all costs. These crisis situations are a terrifying thought but by understanding the areas where threats may penetrate a school's security, it can be identified where defenses can be strengthened. A

school's security can be categorized into three main levels; at the classroom door, interior doors and the main entrance. This overview will illustrate these three levels and explain the devices used to help alleviate intruder threats.

1 LEVEL ONE: MAIN ENTRANCE ≠ PERIMETER DOORS

Knowing who's at the main entrance and granting to those who merit access, can greatly decrease the risk of an unwanted intruder. Aiphone's MKS-2MCD complete video door answering

system is ideally suited to remotely communicate to the main entrance and allow admittance by activating an electromechanical device such as an electric strike.



MKS-2MCD

- Audio/Video Monitor
- 4" CRT Screen
- All call to other units
- Door release contact
- Instant-on when door calls
- Pan/Tilt controlled from inside monitor stations
- Built in infrared LED's
- One power supply for entire system
- Activate door strike from inside station(s)
- Hands free communication at the door station
- Can activate most electromechanical devices; electric strikes, electrified exits devices, and electrified locksets

Electric Strikes



hes 5000 Series

- Tamper resistant
- 2400 lbs. static strength
- Durability minimum of 500,000 cycles of operation
- Non-handed
- .22 Amp @ 12VDC
- .11 Amp @ 24VDC



300 Series

- Horizontally adjustable keeper to allow for door and frame misalignment
- Dynamic strength 70 ft-lbs.
- Non-handed
- .51 Amps @ 12VDC
- .25 Amps @ 24VDC



Perimeter doors are often overlooked when assessing a school's protection plan. Egress doors in remote areas of the building pose a significant threat to an unwanted intruder entering the school. Yale's SquareBolt® double cylinder exit devices are a suitable solution for these areas

due to its patented design which incorporates a latch-bolt style retractor directly into the exit. This prevents the use of a credit card, crowbar, door rattling or shaking to gain access.

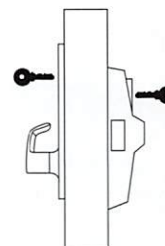


SquareBolt 7150-2
Shown

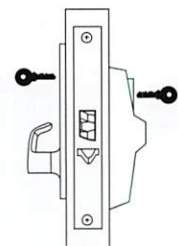
Yale SquareBolt®

7100 Series Double Cylinder

- Key outside retracts latchbolt
- Key inside locks or unlocks lever
- Available with rim type SquareBolt (7150-2), Rim (7100-2) & Mortise (7130-2)



Rim Type
7100-2



Mortise Type
7130-2

2

LEVEL TWO: CLASSROOM DOORS

Being able to lock the door from the inside the classroom avoids exposure. Conventional classroom function locks require you to lock the door from the corridor side which could expose the teacher and student to potential risk. SARGENT, Corbin Russwin and Yale have provided a solution to this dilemma

with their classroom intruder functions available in cylindrical and mortise applications. This includes Sargent's 10-line and T-Zone series rose which helps to alleviate a panic situation where the person may actually unlock the door in the heat of the moment.



Corbin Russwin CL3300 Series
Cylindrical Lockset

**Corbin
Russwin**

52 Function

- Latchbolt is operated by rotating the inside lever, or rotating the outside lever only when not locked from the inside or outside by key.
- Outside lever is locked and unlocked by turning the key in the inside or outside lever.
- Inside lever cannot be locked.

Also available in the ML2000 Series Mortise



SARGENT 10-Line
Cylindrical Lockset

SARGENT

38 Function

- Deadlocking latch
- Latch by either lever unless outside lever is locked by key
- Key in either lever locks or unlocks outside lever
- Inside lever always operable
- Locked indication on inside rose standard with this function

Also available in the 8200 Series Mortise



Yale 5400LN Series
Cylindrical Lockset

Yale

18 Function

- Either lever operates latchbolt, except when outside lever is locked by key.
- Outside lever is locked and unlocked by key in either inside or outside lever.
- Inside lever is always active and cannot be locked (anti-panic).

Also available in the 8800 Series Mortise

3

LEVEL THREE: SPECIAL PURPOSE DOORS

Special doors used on such applications as computer rooms, staff lavatories and chemical labs also pose a threat to a school's security. Knowing who has access to these areas is important but it's also imperative to be able to limit that access and keep

track of persons entering through those doors. With SARGENT's enhanced v.G1.5 Profile Series of stand-alone access control products you'll be able to provide that high level of security and convenience while monitoring personal.



SARGENT Profile Series v.G1

- Increased users and audits: 2,000 users and 2,000 audits
- Password protected security management system
- Multiple user modes including passage, unlock/relock, emergency, panic, one-time user, etc.
- Offers any activation combination for keypad, prox, and RF technology
- Long battery life (80,000 lock cycles)
- Detailed audit trail

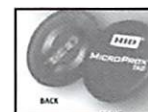
Available Credentials



SARGENT HID Prox-Card II™



DuoProx™ Card



MicroProx™ Tag



PF SARGENT Prox-Key II™

Scammers Discover “Land of The Free”

By Jason Gage

The locksmith industry is giving a new meaning to the phrase “Land Of The Free”.

The locksmith industry is giving a new meaning to the phrase “Land Of The Free”. The locksmith industry is one of the most unregulated trades among all services. Most states do not require any type of licensing, certifications, or criminal background checks to own, operate or work for a locksmith company. Further more many states do not have advertising laws that require a license number on all locksmith advertisements. Most states do not even require a “due diligence” to be performed in order to make sure that the information provided by a locksmith company is even legitimate.

Until a few years ago I did not see a need to have any of these complicated laws brought into our trade. In fact, if you had asked me to vote on it I would have more than likely voted against it. Now I am a firm believer in the fact that we need to bring in regulatory laws to the locksmith trade more than ever. By the end of this article your perspective may change as well. In Central Florida the law states a hair stylist needs a special license to be a hair stylist. In Central Florida the law also states a locksmith does not need a special license to be a locksmith. As a consumer it is quite obvious to see what the harm is by not having regulations. It is the danger of not knowing who is coming to your house that dark evening when you are distressed, vulnerable, and in need of someone to secure your home. Is it a felon, a sexual predator, or even an ex- convict? Well the answer could be none of the above. It could be someone who is in the country illegally who might mislead you, defraud you, destroy your locks, doors, and when he is done, give you a bone chilling feeling. When he leaves you will probably call another locksmith to secure your home from the instinctive feeling that something just wasn't right. Now to convince a locksmith that we need regulations is a little harder and more sensitive issue. Locksmiths are a little more caught in their ways. In many cases I have found that as long as a locksmith is making a living large or small he is content. Try to take his livelihood away he is like a cobra striking his prey. The thought of getting the government more involved in their business or livelihood scares them. They feel that if the regulations come into place it will affect their livelihood in a bad way. Some may feel this way because of the fear of classes and tests, some for its failure to meet its requirements. I don't know what the underlined part means. If locksmiths became more involved they would see that there

are many words in the ALOA bylaws which will protect them against that which they fear most.

In 2007 we are faced with an epidemic that our industry has not seen before. This epidemic started a few years ago slowly choking the life out of mobile and storefront locksmith businesses across the United States. It started with the changing of time, technology, and the internet, with no new laws to follow. It is the epidemic of the locksmith scammers, Aka Locksmith mafia, AKA, Locksmith Gypsies, AKA Fraud smiths, or what ever else your state may categorize them under.

The Scam starts with the purchase of hundreds of phone numbers in a single local area. Many of these numbers are purchased through the scammer's own phone companies who buy numbers from the main local provider. The phone numbers are then advertised in an unethical and monopolizing manner. When these numbers are advertised it is not uncommon to find a false address, and a false business name attached to them. This is done to give the customer a nice warm feeling that they are calling a local company that may be close to them. You will often find a more concentrated number of phone numbers with false addresses around successful locksmith shops. This is done to lure the business from legitimate locksmith stores. You see, it is a simple concept. A customer drives by a shop and sees how nice it is. A few days later he needs a locksmith and remembers the nice shop that he passed. He calls 411, goes online, or looks in the phone book to try to find the number for the shop he passed a few days before. To his amazement there are nearly 20 to choose from on the same street! The legitimate locksmith business never had a chance. The tactic of luring business in this manner is in violation of the civil Lanham Act and is a slam dunk in a federal court. These advertising schemes are also defrauding the customer into believing they are legitimate locksmiths in the local area.

The local phone number advertised by the scammer when called is often routed to a call center in New York. Some of these scammers are actual advertising companies out of New York and various locations across the US. These companies specialize in monopolizing the internet, 411 systems, and the yellow pages.

The scammers often use local subcontractors to run the calls received from their advertisements. The questions are, are they really subcontractors or are they just a corporate layer of an organized crime ring? There are a few copycats who used to work for the companies who now practice these fraudulent business practices. Many lead back to the same place of origination; it is almost like a franchise with many layers of corporate protection. Each time one layer gets removed they put another corporate entity officer in place. It is like a cancer that was caught too late. These so called subcontractors arrive at jobs across the US and charge up to 10 times the going rate. Most locksmiths I have spoken with don't understand how consumers pay such a high bill. They say that their customers squeal over their small bill with reasonable prices. After speaking with many complaining consumers' I now see why the bills are being paid. It is a combination of things I am hearing. It is the fact that they show up to the consumer's house or car, in unmarked vehicles. They have heavy foreign accents, and they are full of threats, instilling the fear into the customer to pay.

All of the scammer's seem to have a few things in common. The common principles of the scammer's subcontractors seem to be unmarked vehicles, heavy foreign accents, no receipts, receipts written on service call books, receipts written on standard receipt books with their business name written in by hand, extremely high prices, not equipped with the proper tools for the job, no trade skills, destruction of customers locks and doors, answering the phone "locksmith", and when quoting prices they quote \$35 Or \$45 plus labor. How are these scammers learning our locksmith trade? The oddest part is that the locksmiths who are going out of business are being confronted by these scammers and are being asked to run service calls for them. They are also asked to train their people for a price of \$300 per person per week. The once legitimate locksmiths are one by one joining the scammers for their unknown short stay. I have talked to many who were legitimate locksmiths at one time who ran calls and then trained the scammers. They all tell me that the scammers will use once legitimate locksmiths or who ever they can to train there crime ring. They advertise in their foreign magazine to recruit workers, when a few scammers are trained in they will part their ways with all who are not of their same race. (I don't know what this means either)The money is attractive to the once legitimate locksmith at the time because they have to eat. If they only knew the damage they are causing.

We need to pass Federal Legislation for all states to at a minimum, require all locksmiths to register with the state and wear an ID badge with a registration number on it.

All locksmiths who advertise anywhere must post registration numbers on advertisements. All advertisements must include accurate registered business names and addresses (this does not limit you from listing cities just false addresses)

Each state needs to then incorporate their own individual laws.

The days of the locksmith's Trade secrets being protected by the hometown locksmith are over. In fact my research has shown at the increasing rate of progression of scammers, with in two years we will be lucky if there are any hometown locksmiths left. The locksmiths who have not had this affect them yet, this is your fight too. It is not a matter of if is this going to affect you as a locksmith, but rather when. What can we do to reclaim what is rightfully ours? Well the question is, are we all willing to do our part or just a few of us? We need everyone on board to make this happen.

Please view www.storefront-mobilelocksmith.com this is a site which has current news about the locksmith epidemic. This site offers locksmiths a free listing to locksmiths in there city. Storefront-mobilelocksmith.com performs a du diligence on all information provided to them before adding to the directory.

For a free Listing in storefront-mobilelocksmith.com please send the following information to :

Storefrontlocksmith.com
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1. A copy of your occupational license
2. State if you want the address on your occupational license to be listed on your listing or just the city.
3. list the phone number you want attached to you listing
4. (Optional) Picture of your van or storefront business.

Please include your email address for contact purposes. To reclaim our livelihood, trade, respect, and piece of mind we must all do our part not a one along for a free rides.

1. Email or fax this letter along with comments to your local legislator, (Google search your city and the word legislator example "Atlanta legislator")
2. Go to www.aloa.org click on the box " consumer defrauded by a phony locksmith" (Click on your state and send a complaint to your states Attorney General describing this issue, send customers here as well)
3. Email and fax this article along with comments to your states FBI office (Google search your state and the word FBI example "Georgia FBI")
4. File a complaint Internet fraud complaint government site www.ic3.gov
5. Any receipts you receive that look fabricated or hand written name on the top out form 3949a tax fraud form (Google search "3949a" and send them a copy of the receipt)
6. Contact your local news and have them do a story on these scammers ☺

Three New Schlage® Commercial Products

Launched by Ingersoll Rand Security Technologies at ALOA Security Expo 2007

At this year's ALOA 2007 Security Expo, Ingersoll Rand Security Technologies unveiled three new Schlage® commercial products.



Leveraging insights from locksmiths, the leading security products and services provider engineered the Schlage B-500 Deadbolt, Schlage Primus XP and the redesigned Schlage SFIC to deliver first-rate security, reliability and easy installation.

"We've been working closely with locksmiths for more than 85 years to gain perspective on the types of security features that will help them be successful," says Derrick Marris, general manager of Commercial Security, Ingersoll Rand Security Technologies. "The three new Schlage commercial products were designed to address locksmiths' needs to help grow their business and make them more efficient."

The Schlage B500 Deadbolt

Ideal for all commercial applications in which deadbolts are used, the new Schlage B500 Deadbolt is designed with a proprietary one-piece, deep drawn housing that delivers enhanced reliability by eliminating the potential of lock-in or lock-out situations that can occur when two-piece housings separate.

The new ANSI/BHMA Grade 2 deadbolt provides exceptional resistance to excessive force. In addition to employing a throughbolt that is 10 percent larger than competitive products, the Schlage B500 deadbolt's engagement to the housing is greater than .6" when the bolt is thrown and its metal dust box connects directly to the door frame.



Real Security Is When Do-Overs Take Place Only On Your Personal Time.

When you install Schlage® locks, you know you've done the job right. After all, our products are among the most durable and dependable on the market today. They're also easy to install, repair and maintain, so they generate fewer callbacks. Which means you're free to concentrate on other things. Like learning how to pick up the 7-10 split.

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“

Available in nine different finishes, the new Schlage B500 Deadbolt also can match existing door hardware and the interior décor of any commercial facility.

”

To deliver reinforced vandalism protection, the deadbolt is equipped with an anti-pry shield that covers 20 percent of the latch to prevent picking and helps to provide additional impact absorption from hammer attacks.

Compatible with the standard 2 1/8" cross bore, the new Schlage B500 Deadbolt can be installed in minutes. The deadbolt comes pre-assembled; only the latch, interior and exterior components need to be installed. This helps ensure that the deadbolt is properly installed every time so there are no timing issues and bolt alignment is improved by 40 percent.

Available in nine different finishes, the new Schlage B500 Deadbolt also can match existing door hardware and the interior décor of any commercial facility.

The new Schlage Primus XP

The new Schlage® Primus XP is a patented key system that provides an effective solution against unauthorized key duplication and other types of cylinder manipulation for a wide range of commercial applications. With its inventive design that includes a patent protection until 2024, the new Schlage Primus XP delivers the longest key management protection currently available in the market.

Similar to the original Schlage Primus system, the new key system is engineered with a multiple depth, finger pin configuration. In addition to the three "shallow" and three "deep" pins of the original Schlage Primus lock, the new Schlage Primus incorporates a new "depth" of pin. The "pocket" location on the pin is considered to be more "shallow" than any previous finger pin and has a unique geometry.



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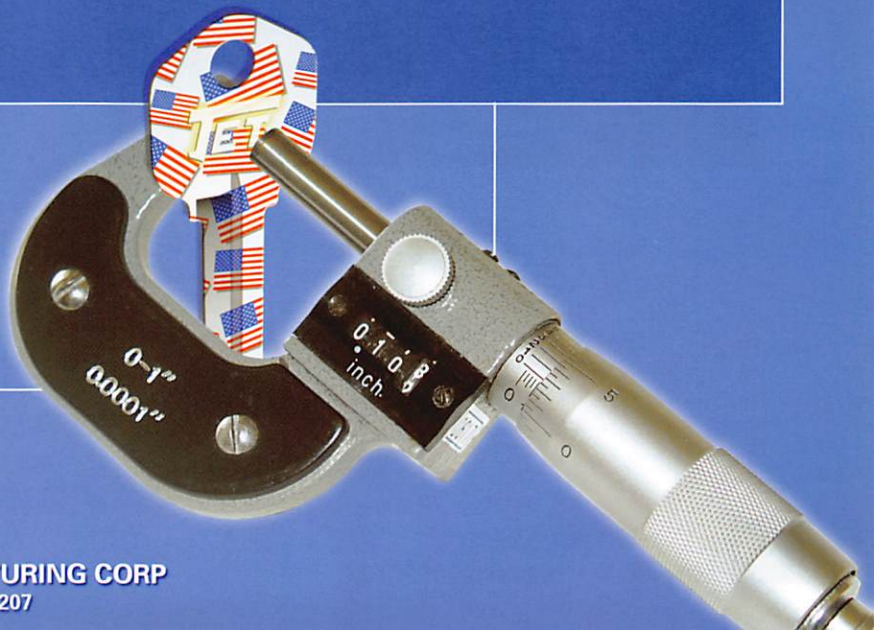
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With its inventive design that includes a patent protection until 2024, the new Schlage Primus XP delivers the longest key management protection currently available in the market.

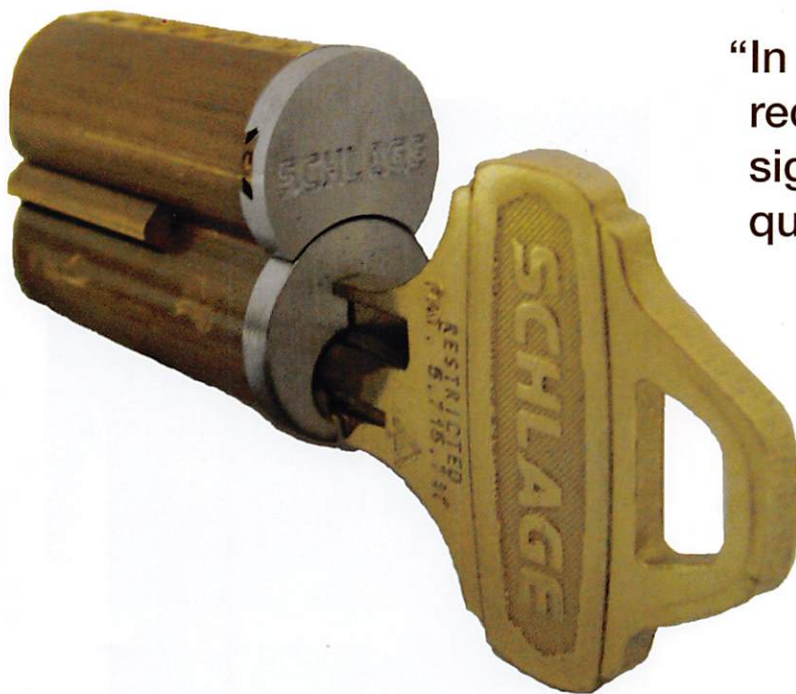
Keys for the new Schlage Primus XP are manufactured with a proprietary design that can be recreated only by Schlage's Master Key Department, making key duplication virtually impossible.

The new Schlage Primus XP offering is available with the current Classic Schlage Primus keyways and Schlage Everest Primus keyways and will match the existing cylinder and locks offering of the current Schlage Primus to provide an easy installation. In addition, upgrading from existing Primus, Everest or Classic users is very simple and can be done by re-keying one finger pin to the new patented number seventh pin, and then issuing new keys.

The new Schlage Everest B SFIC

The redesigned Schlage Everest B SFIC is operated through a patented key management system to provide security professionals with peace of mind. Compatible with interchangeable core locks from competitive manufacturers, the Schlage Everest B SFIC can be instantly used to replace a core and maintain security during instances when keys are lost or personnel changes are made.

The redesigned SFIC is engineered using a sophisticated, burr-free manufacturing process that drills pin holes into the lock's individual components during the pre-assembly phase, rather than after the core has been assembled. This controlled process



“In a locksmith pick test, the redesigned SFIC showed a significant reduction in the quantity of picked cores...”

provides a core tolerance that delivers excellent resistance to cylinder manipulation. In a locksmith pick test, the redesigned SFIC showed a significant reduction in the quantity of picked cores, which was lower than competitive products.

Additionally, the seven-pin core is noticeably easier to operate than its competitors, requiring 60 percent less force for insertion and rotation. The core's accurate design also helps to reduce the amount of time spent with core maintenance by minimizing key breakage and extending the life of the cylinder.

Available in three stylish finishes, the redesigned ANSI/BHMA Grade 1 SFIC can match almost any existing

lock to provide a consistent look within a facility or office environment.

Continued Leadership

Through attending industry events and conferences, such as ALOA's Security Expo, Ingersoll Rand Security Technologies is dedicated to working in close cooperation with locksmiths to design first-rate security products that can help them gain a competitive advantage.

For more information on Ingersoll Rand Security Technologies' value-added products and services that make environments safe, secure and productive, please visit www.securitytechnologies.ingersollrand.com. ☞

You want what locked?

By Greg Perry, CML, CPS

I want the bathrooms locked up today! Perhaps a little bit of a strange request but if that's what the customer wants and it doesn't violate some code, we can accommodate it.

The customer wanted some means to lock the bathrooms at night but open all day. It seems they were having trouble with some night contractors messing with the main office bathroom. A classroom function lock might work but a better solution is to use an electronic push-button lock that has a time schedule to leave it unlocked during the day and automatically lock at the appropriate time each night. I looked at the job and after discussing it with the customer and offering the electronic version we set the job for the next day and ordered parts. Providing the right locks for this job was the easy part, the hard part was the installation. Their hollow metal doors were not prepared for locks. All of you have probably installed locks in wood doors but how many of you install locks in hollow metal doors and how do you like to perform the install?

There are two basic styles of unprepared doors; first is the style partially prepared on the edge of the door for a mortise lock or the typical cylindrical lock latch with the faces left blank. The other style has no preparation. These doors appeared to be one of each, fortunately the frames were prepared for the ANSI 4 7/8" strike. The frame preparation dictates the height to mount the lock. So let's start with the unprepared door. This door requires a hole on the edge for the latch and also the face



bored for the lockset and the upper wireway hole. First locate the exact location to match the strike cutout. Next it's time to bore some holes in the door. Typically I drill the faces of the door and the edge using a boring fixture and hole saws. The next step depends on your tool selection and door construction. Some of you may own either the "Squeezeplay" from Bob Seivking or the "Pit Bull" from Major Manufacturing. These tools allow the door edge to be formed into a recess to accept the latch faceplate. This door would have been a good candidate for forming in this way. The other option is to cut the 1 1/8" by 2 1/4" rectangle and use a latch-mounting

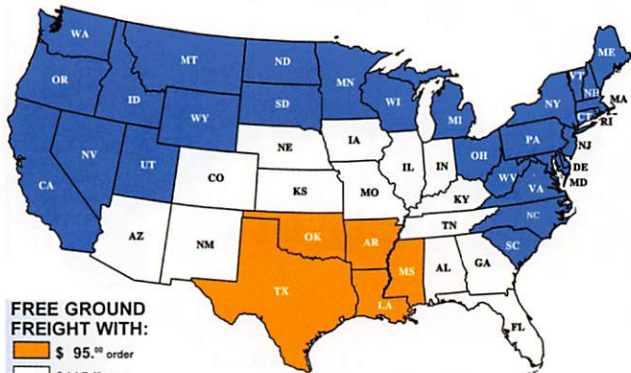
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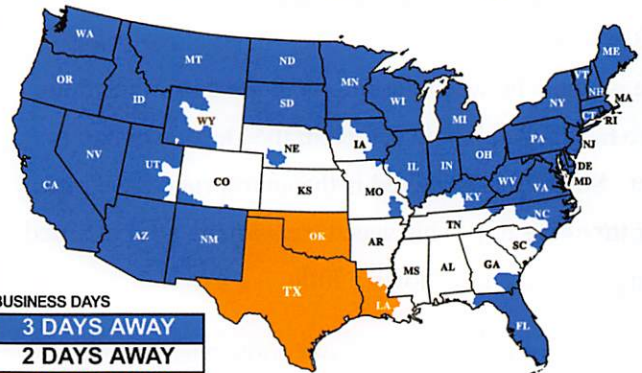
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bracket. The choice can be made for you if the door has a center seam; the center seam will not allow the use of a forming tool. The latch-mounting bracket from Major Mfg. has the cutouts top and bottom to allow for the center seam, it also comes with an adhesive back template. This was the option chosen for this door. Cutting this opening can be done with several different tools. After a hole has been cut with a drill bit or hole saw the rectangle shape can be cut with a saber or jig saw with a metal cutting blade. A "Dremel" or rotary cutout tool will make this cutout but it can also scar the door quickly. I've also used a 1/4" carbide bit in a router but this can be difficult to control and perhaps dangerous if the bit should break. Any of these methods require hearing protection, safety glasses, a full-face shield, and perhaps gloves.

The other door required a little different approach. I was a little unprepared for this door as when I looked at the doors I missed that they were different. First the metal mortise pocket hole filler and the body putty were removed. Next a latch support from a retrofit kit made by Best was used to support the latch. Normally I would have used one made by DonJo which is the full thickness, the Best version is made of thinner material requiring some washers between the filler and the tabs in the door. It also has the latch hole centered; the DonJo version is offset. Sometimes centered is the appropriate location other times it's not. This was the case here, so it required cutting the strike hole down a little.

The balance of the install for both doors was the same. After drilling the faces of the doors and getting the latch supports in place, interior supports from ESP were installed to prevent the doors from being crushed as the lock screws were tightened down. These were perhaps unnecessary, as the footprint of the locks is fairly large spreading the stress across a large area of the door compared to a standard cylindrical type lock. Once the locks were completely installed a different issue needed to be

addressed. One of the doors was sagging. The top hinge needed to be replaced or bent back into shape. GKL Industries makes the "Hinge Doctor" line of tools. These bend the hinge back into shape. Simply by placing the appropriate tool over the hinge and then opening the door against it the hinge is bent to compensate for the sagging. Although I often replace the hinge these tools are a quick and easy fix. Be careful not to over bend the hinge or the door might not close all the way.

Lock installs come in many styles and forms with different needs. Having the appropriate parts, tools, and techniques are important. In this case the customer gave me an extra day to complete the install, but they wanted the job completed. Having a few extra parts in the truck like the latch support can make the difference between getting the job completed as promised or having to go back for more parts and having an unhappy customer. ☺

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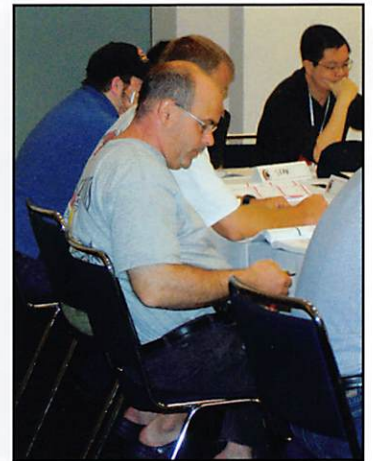
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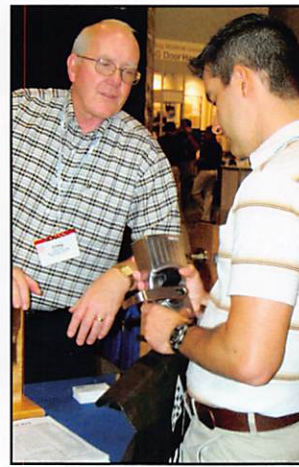
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T code, NGS, tubular key machine, GM ten cut and six cut system and many tryout keys. Also includes Trip lite inverter, many priming kits (foreign and domestic) all cabinetry and stock merchandise. For further information and price all Frank at 708-422-4808.

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Classified advertising space is provided free of charge to ALOA members and for a fee of \$2.00 per word, \$40.00 minimum for non members. Classified ads may be used to advertise used merchandise and overstocked items for sale, "wanted to buy" items, business opportunities, employment opportunities/positions wanted and the like. Members or non members wishing to advertise services or new merchandise for sale may purchase a "Commercial Classified Ad" for a fee of \$4.00 per word with a minimum of \$100.00. Each ad will run for two issues. For blind boxes there is a \$10.00 charge for members and non members. All ads must be submitted in writing to the Advertising Sales Department via fax at 817-645-7599 or through an email to adsales@aloea.org by the fifteenth of the month two months prior to issue date. ALOA reserves the right to refuse any classified advertisement that it deems inappropriate according to the stated purpose of the classified advertising section.



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KEYNOTES – SEPTEMBER

2007 CONVENTION LEGISLATIVE HIGHLIGHTS

For those of you who were not able to make the 51st Celebration of ALOA in Charlotte, North Carolina, you missed some great legislative meetings! Here are the highlights:

State of the States Roundtable

More than 30 representatives from ALOA chapters and locksmith associations across the US and Europe met to share concerns, ideas and updates on what is happening in their states and countries. ALOA's Legislative Manager Tim McMullen, JD, CAE began the meeting highlighting the bills introduced in 2007 that affected the security industry (see below).



Mike Bronzell receiving the "Legislative Action Network Person of the Year Award"

The first hour was devoted to discussing the "phony locksmiths" infestation and how this problem is personally affecting many locksmiths' own businesses. ALOA members Mike Bronzell and Jason Gage have taken the lead to educate locksmiths, the government and the media on this growing problem. Outgoing ALOA President, Bob E. Mock encouraged members to contact their Regional Directors when they become aware of a problem with phony locksmiths in their area.

Tim also announced that ALOA is working with the Better Business Bureau on a follow up press release to educate consumers on how to complain to their state's Attorney General by going to <http://www.aloa.org/AGMap/AG.htm>.

For the final hour chapter and association leaders took turns describing the many issues facing their states. Florida, Georgia, Maryland and Wisconsin spoke about their efforts to introduce locksmith licensing laws for 2008.

Make sure you don't miss next year's roundtable at the ALOA Convention in Dallas, Texas!

Legislative Action Network Council Reception

ALOA celebrated the efforts of its grassroots legislative team at the annual Legislative Action Network (LAN) Council Reception. ALOA's Legislative Manager Tim McMullen, JD, CAE thanked everyone for their hard work to make this year so successful for the locksmith industry. Special awards were given to members who went above and beyond duty to promote the locksmith industry in their state and nationally. Legislative Action Network Person of the Year award was presented to John E. Brueggeman for his tireless work on passing the motor vehicle keycode access bill in California. Mike Bronzell was recognized as Legislative Action Network Person of the Year for his extensive work nationally on the "phony locksmith" issue.

The Legislative Action Network (LAN) welcomed four new Council members (those donating \$100 or more to the ALOA Legislative Fund). Special thanks goes out to John B. Arnold, CML (TX), Mike Bronzell (IL), Jason Gage (FL), John W. Soderland, CML, CMST, CIL (WI).

The Legislative Action Network (LAN) Council is an important instrument in raising the standards of our profession

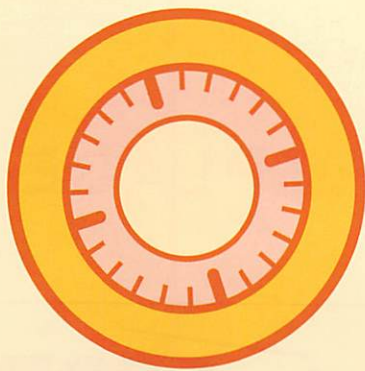


John E. Brueggeman receiving the "Legislative Action Network Person of the Year Award"

through the legislative process by making sure that locksmiths have the final say in how our industry will be run. For more information on how to become a Council member visit www.aloa.org/legislation and click on "Join the Legislative Action Network".

POSTMASTER GENERAL NOW REGARDS "BUMP KEYS" AS NON-MAILABLE LOCKPICKING TOOLS

ALOA worked closely with a number of physical security manufacturers to make the mailing of "bump keys" a federal crime. The Postmaster General recently issued an official opinion declaring that "bump keys" fall under the definition of "locksmithing devices," which are considered to be non-mailability under current federal law. The law (39 USC 30 §3002a) makes it a crime to mail "locksmithing devices" to anyone other than a lock manufacturer or distributor, a bona fide locksmith, a bona fide reposessor or a motor vehicle manufacturer or dealer. Now, if an individual is caught mailing a "bump key" they could be fined up to \$1,000 or imprisoned up to one year, or both (18 USC 83 §1716A).



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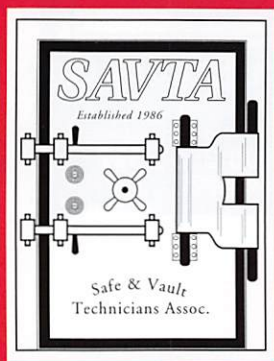
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KONTROLLING A KWIKSET

By John A. Nassour, CRL

Kwikset has come out with a new lock called the Smart Key System. This lock can only be purchased at Home Depot at present. There is no service kit for these locks available to the Locksmith. However, this lock is not that hard to service.

These locks work similar to the old-style U-Change locks which have been on the market for a long time.

Re-keying is very simple if you have an existing key: No need to remove the lock from the door. Just insert the operating key, turn 90 degrees to the right, insert the Smart Key change key and push in, release, remove old key, insert new key and rotate back to key removal position.

If no key is available, you can generate an operating key by doing the following steps:

Fitting a key to the Kwikset Smart Key Knob Cylinder when no key is available:

1. Remove the cylinder by using your flat cylinder removable tool.
2. Remove the larger "U" shaped clip and slide out the core from the housing. (Note: you do not need to use a follower)
3. Mark the change key (or a small pick) 1/8" from the tip to determine the proper cuts for the key.
4. Progress each cut until the depth of the wafer is 1/8" below the housing.
5. Use the operating key to re-key other locks in the system.

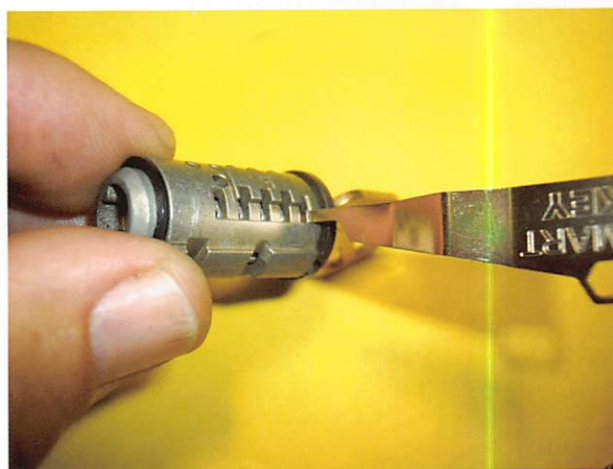
To generate an operating key, progress each cut until all wafers are 1/8" below the surface of the cylinder.



Key Cylinder with change



key slot on side of keyway



Key cylinder showing side bar wafers

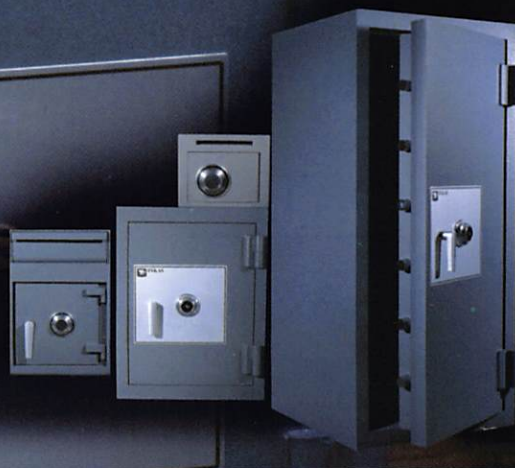
Note: when the proper key is inserted in the cylinder all of the side bar wafers are at the same depth, approximately 1/8" as shown above.

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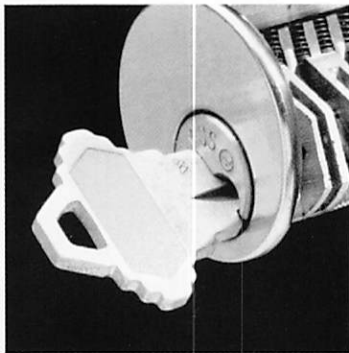


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2 Door Shield

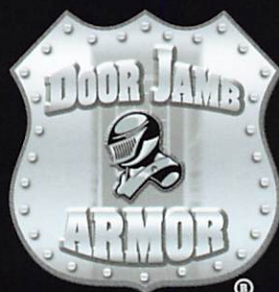
The Door Shield reinforces the lock area of the door and helps prevent the door from splitting when kicked. Low profile model available in colors to match your locks.

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